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FOURTH QUARTER FY2015 ANALYST BRIEFING

19 February 2016



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PROGRAM

Time allocation	Agenda	Speaker
6:00pm (10 mins)	Opening remarks Financial highlights	Habib Husin (Acting CEO)
6:10pm (15 mins)	Overview of operations T4 – Progress update KEV – update	
6:25pm (10 mins)	Financial results briefing	Ruswati Othman (CFO)
6:35pm (5 mins)	Outlook for 2016	Habib Husin
6:40pm (20 mins)	Q&A	Senior Management
7:00pm	Closing remarks	
	End of Conference Call	

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Highlights of FY2015 Financials

	YTD 4Q FY2015 (RM million)	YTD 4Q FY2014 (RM million)	Year-on-Year Change
Revenue	5,302	5,594	-5%
Profit from operating activities	1,309	1,271	+3%
PBT	702	595	+18%
PATMI	453	342	+32%
EBITDA	2,480	2,461	+1%
EPS	10.0 sen	9.53 sen	+5%

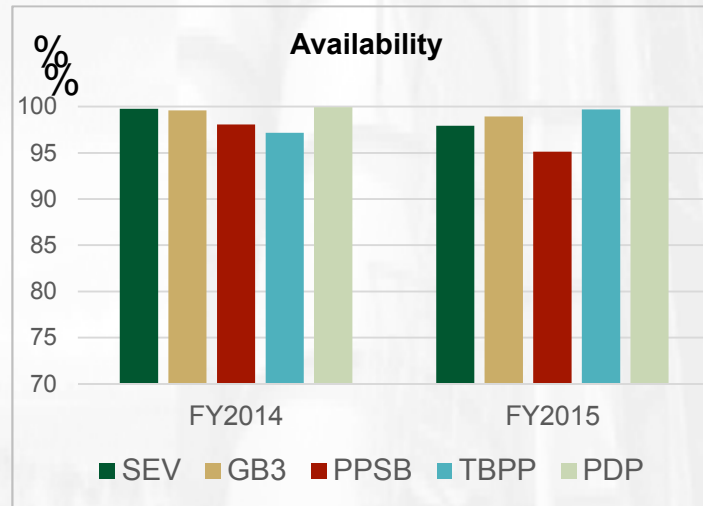
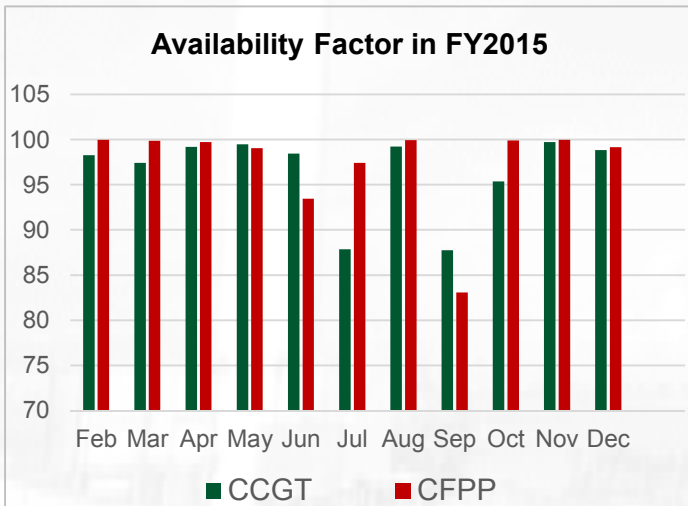
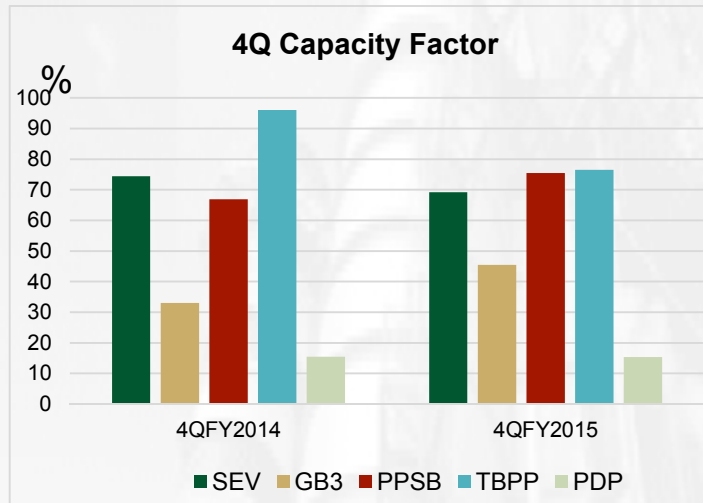
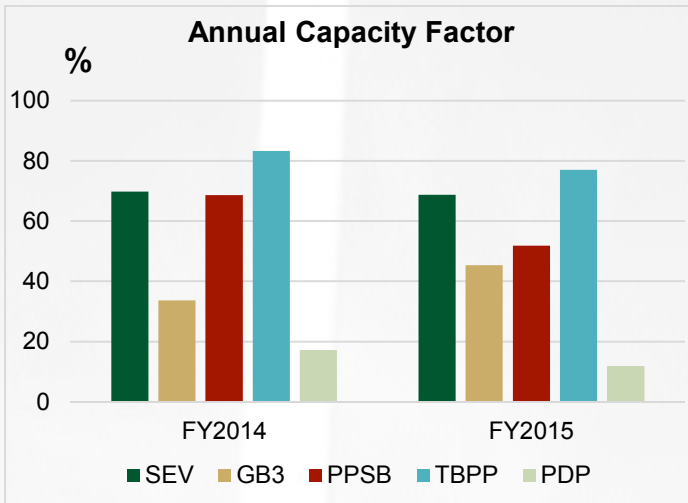
3 months in power plant
(smaller construction)

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REVIEW OF OPERATIONS



Lower Capacity Factor in 3 plants in FY15



TOTAL PPOWER GENERATED in FY2015: 26,130GWh

FY2015 vs FY2015

CFPP(TBPP)

- Lower CF and Availability in FY15 due total of 70 days Scheduled Outage at all units .

CCGT

- Higher outages in PPSB and SEV in FY15 due to repair, maintenance and inspection.

4QFY2015 vs 4QFY2014

CFPP (TBPP)

- Lower CF and Availability recorded in 4QFY15 due to 70 days Scheduled Outage at U30 (22 Jul '15 to 30 Oct '15) and U20 (28 Nov '15 to 5 Feb '16)

CCGT

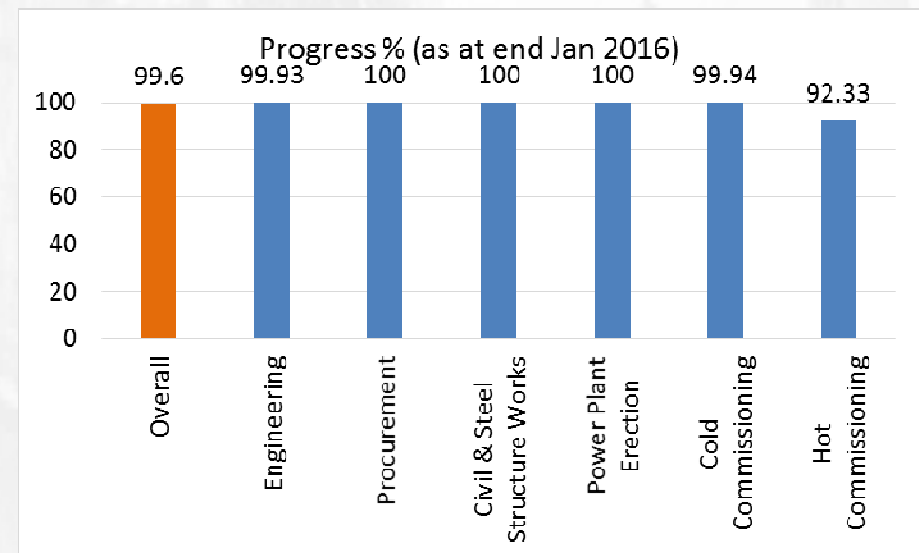
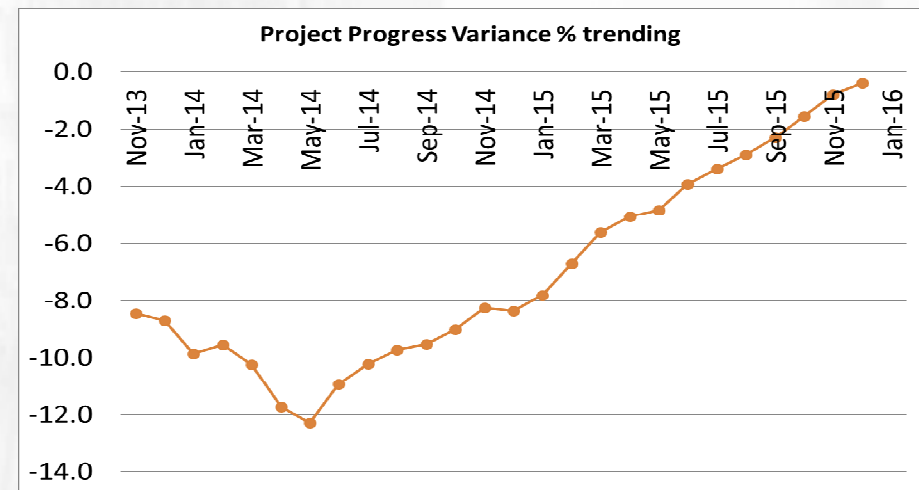
- Overall lower CF overall in 4QFY15 due to higher unplanned outage for PPSB and SEV particularly in month of October 2015
- PPSB Rotor rectification done in September. Unplanned outage in October was due to its feedwater system.
- SEV outage extensions until 10 Oct 2015 and GT 22 scheduled C-inspection from 24 November 2015 for 37 days.

Tanjung Bin Energy: On track to complete in March 2016

- Completion stands at 99.60% versus the scheduled completion of 99.66% (variance 0.06%)
- Remaining mechanical & electrical erection work continues at non-critical areas
- On-going commissioning and plant tuning works e.g., hot commissioning works are progressing
- 1,000 MW gross reached on 5 December 2015
- Full load 1,000 MW net reached on 8 December 2015
- 10 out of 20 Grid Code Tests completed as of 18 Feb 2016
- >515 GWh exported to the grid

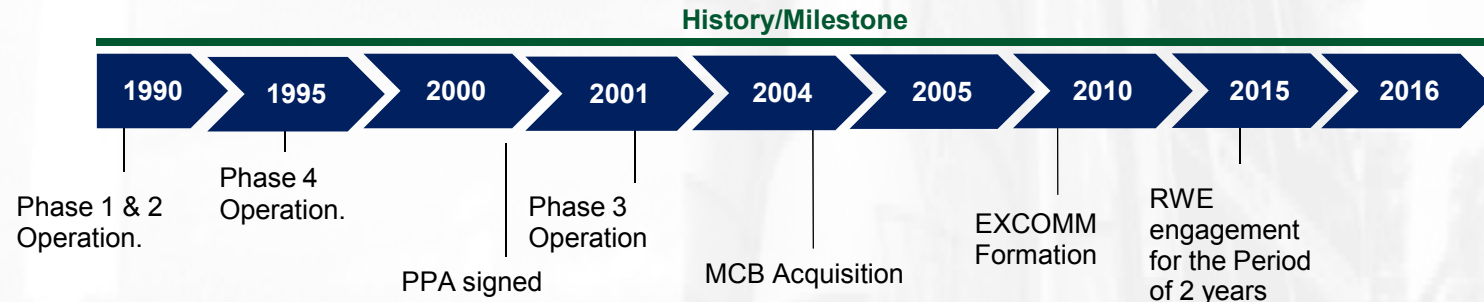


	As at 25/1/2016	Variance %
Actual progress	99.60%	
Scheduled progress	99.66%	-0.06%



Kapar Energy Ventures - update

- An Executive Committee was established on 29 June 2010 as an operating committee to oversee the business operations and plans.
- Some of the challenges that the plant experiencing are generally aging, siltation at the seawater intake, defective infrastructure, boiler tube leaks and limitation of Ash Pond area
- Engagement of RWE as part of the turnaround plan.
- **KEV Turnaround Plan being developed**



3 months in faster pace
(similar construction)

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4QFY2015 Financial Results

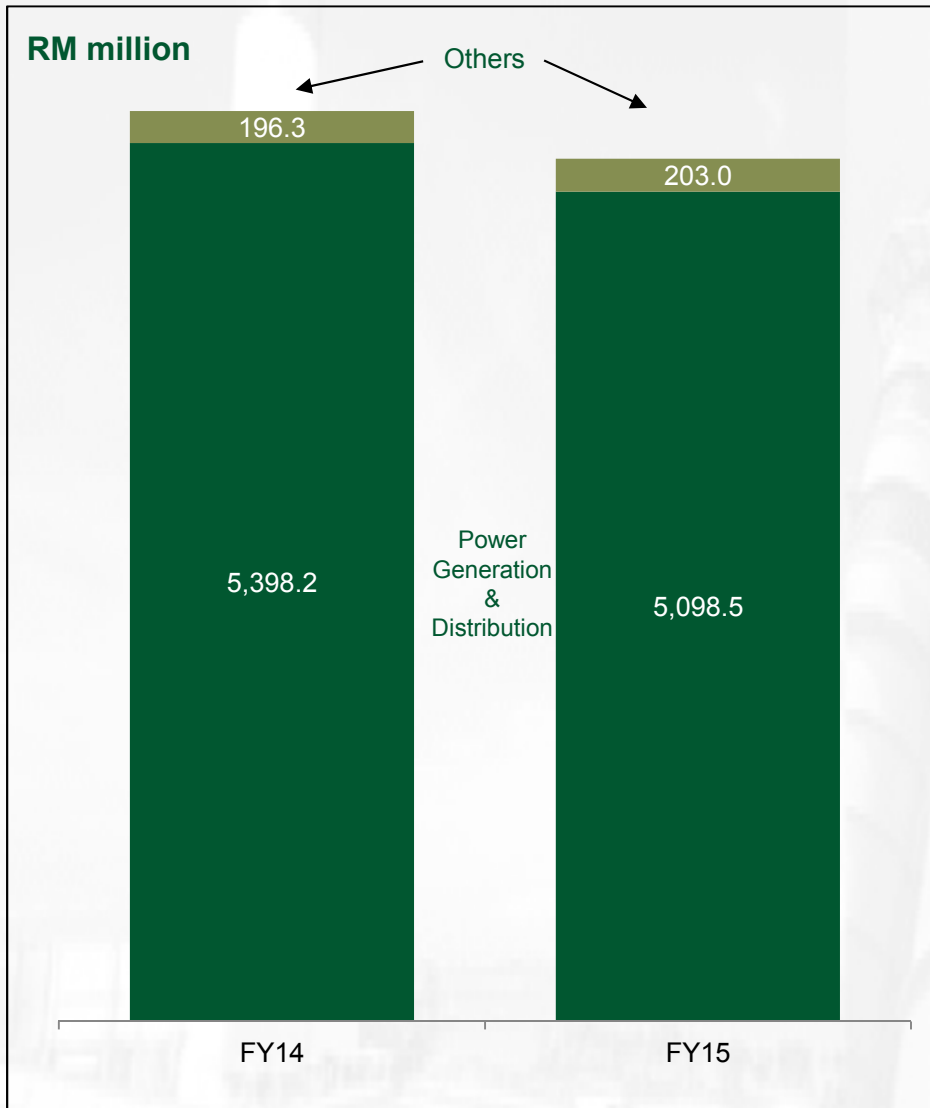


Financial Results

FY2014 RMm	4QFY14 RMm	Items	4QFY15 RMm	3QFY15 RMm	FY2015 RMm	YoY Chg FY15 vs FY14	Review on full year performance
5,594	1,482	Revenue	1,376	1,284	5,302	-5%	Lower CF at SEV, GB3 and TBP due to maintenance outages and inspections; and lower distillate firing of gas plants.
(3,956)	(1,050)	Cost of sales	(988)	(904)	(3,700)	+6%	Lower fuel cost i.e., coal and diesel offset higher maintenance cost, amortisation of intangibles and asset replacement
1,638	432	Gross profit	388	380	1,602	-2%	Higher maintenance costs and PPSB rotor rectification
95	71	Other income	33	13	72	-54%	Additional start up
(228)	(62)	Administrative expenses	(77)	(31)	(216)	+5%	Lower professional fee and forex loss
(234)	(60)	Operating expenses	(40)	(29)	(149)	+36%	Hedging gain and lower doubtful debts
1,332	381	Profit from operations	304	333	1,309	-2%	
133	48	Interest income	51	47	192	+44%	Lower RULS interest recognised in KEV; Higher FD interest
(911)	(227)	Finance costs	(192)	(186)	(795)	-13%	Lower Junior interest; lower Mpwer senior sukuk interest due to principal payment; and ABBA bonds fully settled
61	0	Other non-operating income	0	0	0	<i>n.m.</i>	PDP Gain on fair valuation and bargain purchase in FY14
42	0	Share of profit of associates and JV, net of tax	7	5	(4)	<i>n.m.</i>	Higher loss from KEV; loss from Oman Al-Ghubrah due to liquidated damages caused by delay in COD; and Algeria AAS; FY14 contributed by PDP which is no longer associate.
596	202	Profit before taxation	170	199	702	+18%	
(183)	(69)	Income tax expenses	(62)	(30)	(206)	-13%	Interest expense not fully utilised at MCB
413	133	Profit for the period	108	169	496	+20%	
		Profit attributable to:					
342	113	Owners of the Co	107	156	453	+32%	
71	20	Non-controlling int	1	13	43	-40%	
9.53	3.15	Basic EPS (sen)	2.14	3.12	10.00	+5%	

Revenue Mix

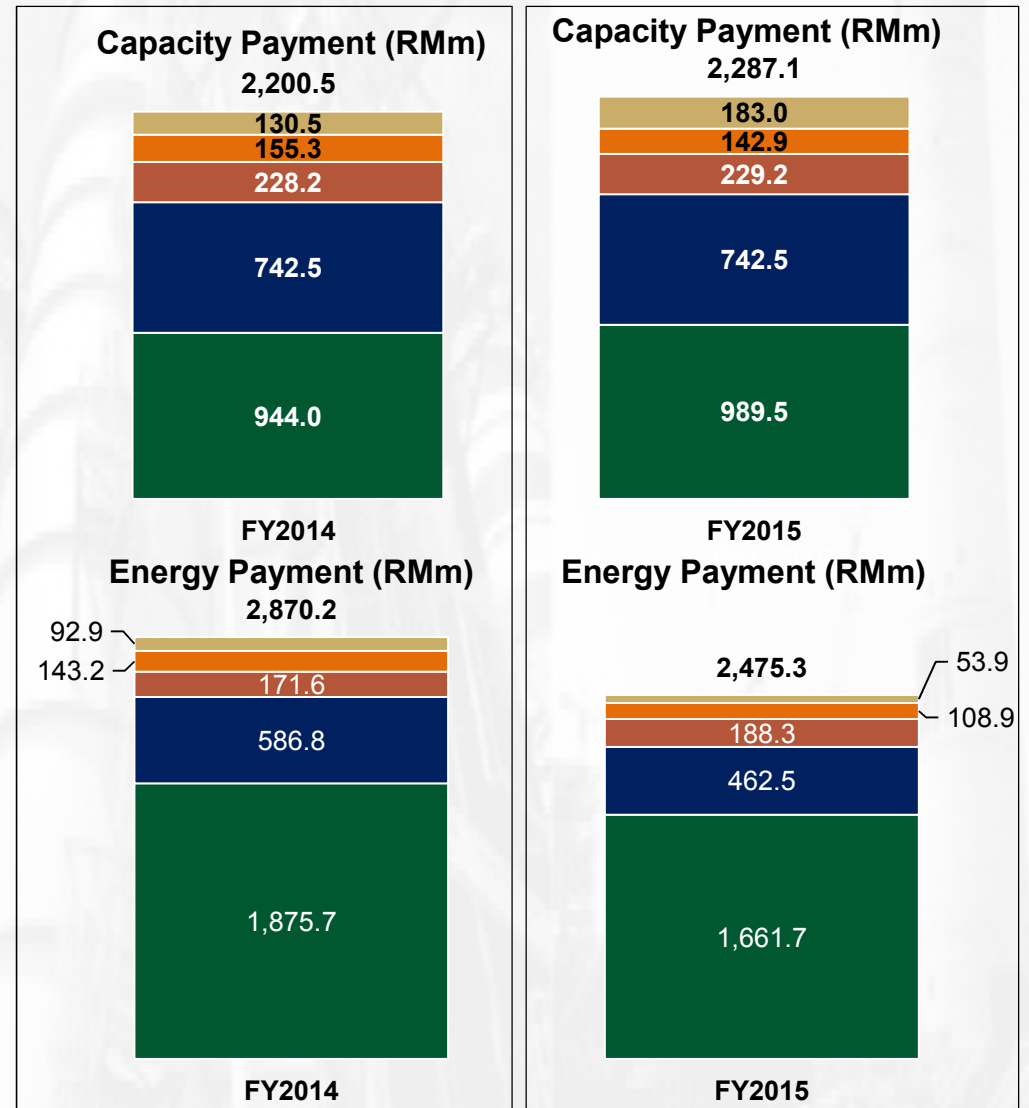
Total revenue



Power generation revenue includes:

RM5.1 bn

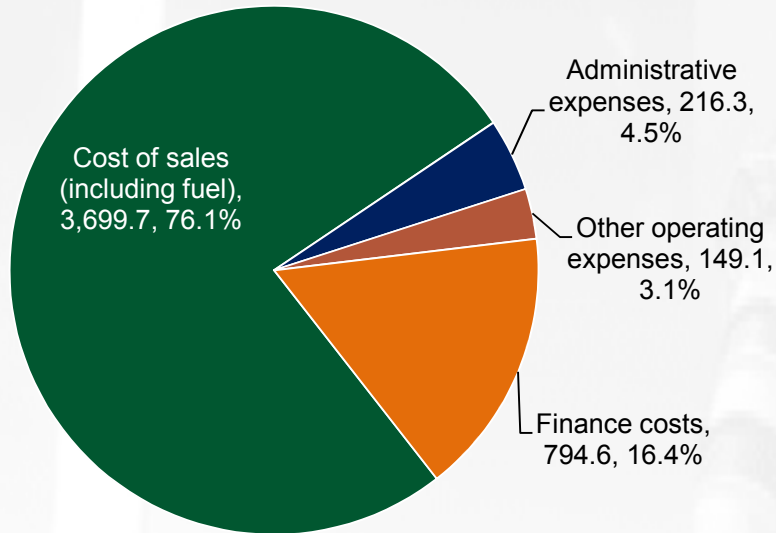
RM4.8 bn



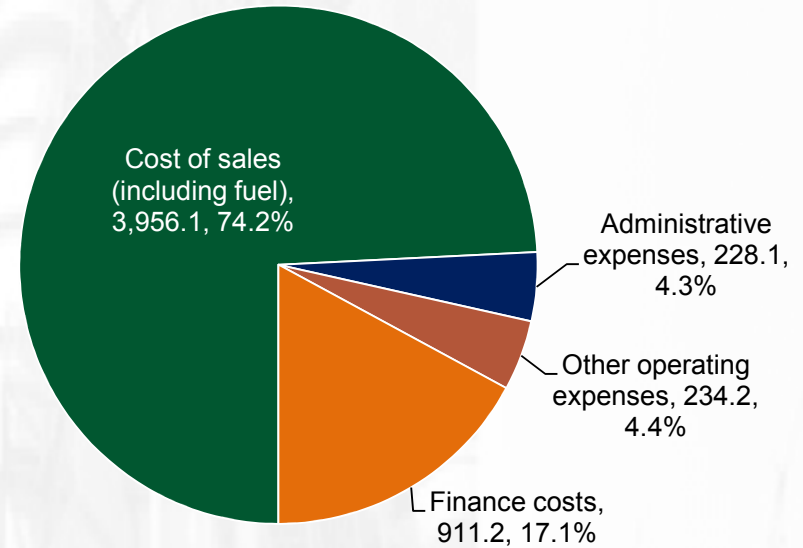
■ PDP ■ PPSB ■ GB3 ■ SEV ■ TBP

Breakdown of Costs

FY2015 (RM million)



FY2014 (RM million)

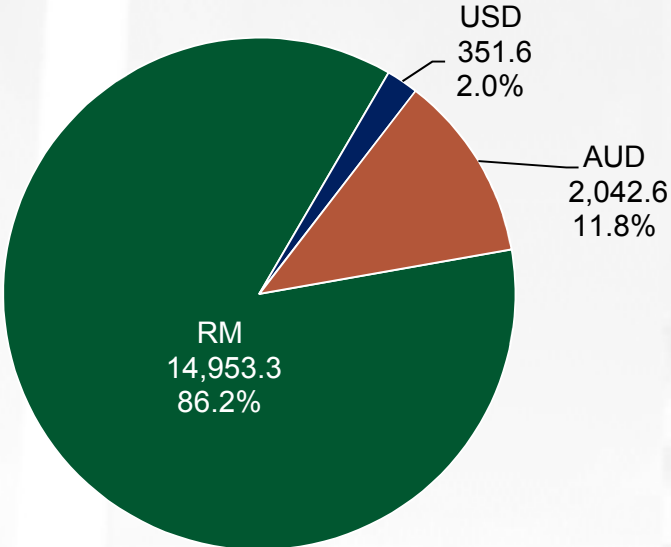


■ **Major cost components:**

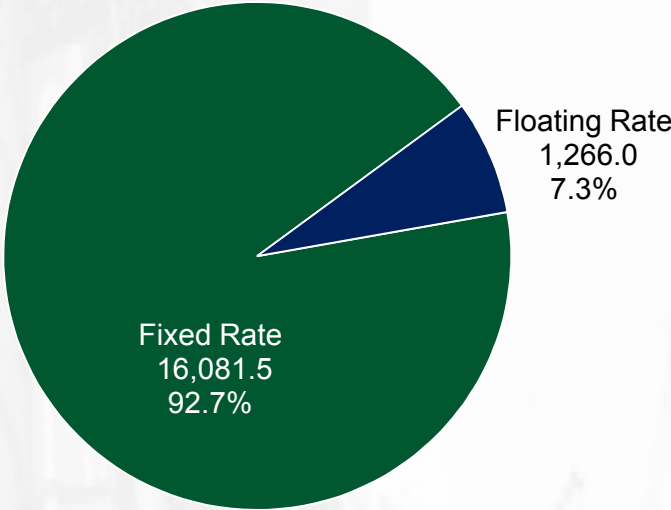
- Cost of sales** : Fuel costs, depreciation and amortisation of intangible assets.
- Finance costs** : Interest expense for project financing
- Administrative expenses:** Staff-related costs, professional fees, contributions and corporate social responsibility activities & depreciation of office equipment and furniture and fittings
- Other operating expenses:** insurance premiums, cess fund created by the Energy Commission, sales taxes and duties, licence fees, coal handling fees and amortisation and impairment of intangible assets relating to an associate

Debt Analysis

Debt profile by foreign currency (million)

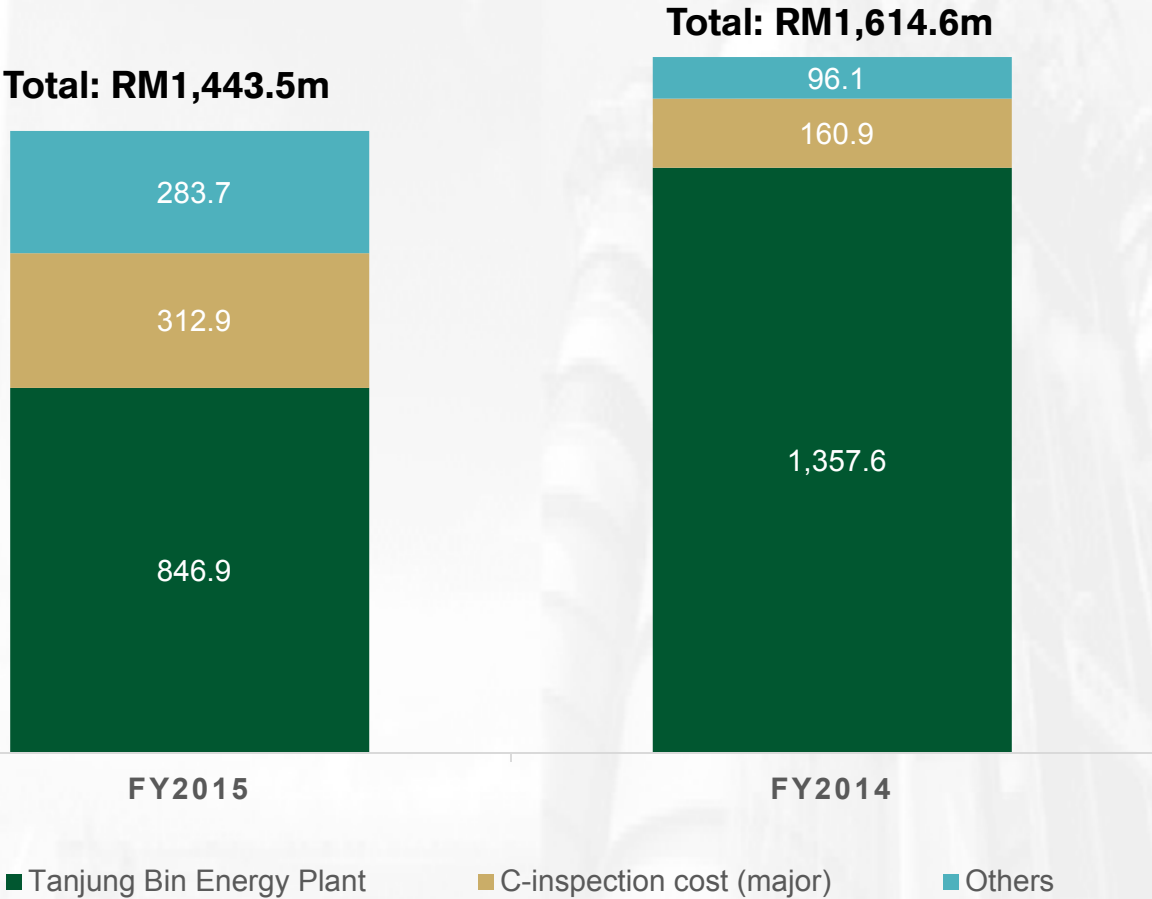


Debt profile by interest rate terms (RM million)



As at End	4QFY2015
Gearing Ratio	2.9x
Net Gearing Ratio	2.3x
Weighted Average Cost of Debt	5.53%

Capital Expenditure (RM million)



Majority of the capital expenditure were related to the construction and development of the Tanjung Bin Energy Power Plant which is mostly funded by non-recourse borrowings.



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THANK YOU

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